



PRESS RELEASE

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2004 : a year of new commercial breakthroughs for FABRICOM

In 2004, FABRICOM has won numerous commercial successes. They reflect the Group team innovative spirit and also show the deliberate will to develop long-term partnerships with clients with a firm commitment as for the results.

Jérôme Tolot, FABRICOM Managing Director : « *In 2004, we have chalked up several big commercial successes. Some subsidiaries have pursued their administrative and legal restructuring efforts. We have also invested a lot of energy in setting in motion the Optimax plan to reduce our overheads. The 2004 results are definitely higher than in 2003. In all, the year 2004 was very satisfactory; I want to congratulate the 46 000 FABRICOM women and men for the energy they have deployed and the work they managed to accomplish.* »

February 2004 - Fabricom GTI wins a contract worth about € 103 million covering the renovation of gas pipelines on behalf of the SONATRACH in Algeria. Fabricom GTI Major Projects Business Unit is in charge of this EPC (Engineering, Procurement and Construction) project. The contract covers renovation of the control , monitoring and instrumentation systems and the electrical systems of the gas turbine units for compression stations. The contract also covers renovation of the dispatching center and the control rooms and an extension to the Arzew terminal.

March 2004 - INEO Systrans wins two contracts totalling some € 16 million with the Geneva and Lausanne public transport companies. In the space of 32 months, the INEO subsidiary will replace the operating and passenger information support systems, with the aim of improving traffic fluidity and passengers' mobility.

April 2004 - CORIS, an **INEO** subsidiary, is awarded a major contract by the French Defence Ministry. INEO has been selected to carry out the overall the optimisation of the spare parts procurement for the aeronautical defence equipment (the so-called ORRMA project). The contract is worth approximately € 110 million a year over ten years. INEO will now be responsible for the lion's share of supplying consumables for the Ministry of Defence's fleet of aircraft, namely 1 600 aircraft. The contract awarded to INEO is in line with the Ministry of Defence change strategy; it also means the implementation of a new public-private partnership that allows to reduce aircraft maintenance costs and improve aircraft availability. Finally, this partnership highlights INEO's services capabilities in the Defence sector.

April 2004 - As part of Statoil's Snøhvit project, **Fabricom GTI** Major Projects Business Unit is awarded a contract by Linde AG (Germany) to assemble cold boxes, which are subsequently to be installed in the liquefaction facility currently under construction on the island of Melkøya near Hammerfest (Norway). The contract, which is estimated to be worth over € 20 million, covers management, procurement, manufacturing and mechanical assembly finishing of the cold boxes. Fabricom GTI will also manufacture and install transportation structures and stowage facilities at sea to facilitate transport.

July 2004 - The Dutch oil company NAM (Nederlandse Aardolie Maatschappij), the leading producer of oil and natural gas in The Netherlands, awards **GTI** a contract to provide integrated maintenance for its production and gas-processing facilities in the Netherlands. The contract is worth approximately €100 million over five years; it covers the provision of services and materials for management, engineering, maintenance and operational support for all NAM's onshore equipment with the exception of the Groningen gas field (« Slochteren »).



July 2004 – Alstom Power Australia places an order worth more than € 20 million with **ENDEL EMNC** to set up mechanical equipment, frameworks, pipelines and electrical equipment for the first phase of the Prony (New Caledonia) coal-fired thermal power station, namely the 50 MW for consumption by the general population. The contract also sets out the details regarding the completion of the second 50-MW phase, which increases the unit's capacity to 100 MW.

July 2004 - **AXIMA** France wins a contract to implement HVAC, plumbing and fire-protection sprinklers at the future satellite pier of Roissy-Charles de Gaulle airport. The Paris Airports Group (ADP) awarded the contract worth over € 25 million for the project known as Satellite S3.

August 2004 - Betuweroute project set-up team awarded Imtech and **GTI** a joint contract (50/50) worth a total of nearly € 73 million. The contract entails project management, engineering and installation of the complete technology for the management, security and communication of five tunnels for the Betuweroute. The line is a two-track rail connection for freight transport over 160 km between Rotterdam and the European hinterland.

August 2004 - As part of renovation work on the power station at the Hagenholz incineration plant (Zurich), Caliqua AG (Basle), a subsidiary of **AXIMA** AG, is awarded a contract by the city of Zurich worth € 21 million to design, assemble and commission electromechanical equipment at the new power station.

September 2004 – ARCELOR awards **Fabricom GTI** the maintenance contract for the new CARINOX steelworks in Charleroi (Belgium). This multi-million euro, multi-technical maintenance contract with Arcelor calls on several core skills, e.g. mechanical and electrical engineering. It also forms part of a longstanding partnership between FABRICOM and Arcelor, primarily in France and Belgium. Committed until 2010, Fabricom GTI will be directly involved in building the steelworks by designing a maintenance plan which will set out the targets to be achieved and progress objectives.

December 2004 - **ENDEL** is awarded a multi-technical maintenance contract for the Vitry-sur-Seine (France) location of the helathcare group Aventis. The contract, which focuses on industrial piping, will last for 3 years.

FABRICOM is the European leader in electrical, mechanical, HVAC and cooling installation and maintenance. The companies of the Group (AXIMA in Europe, ENDEL and INEO in France, FABRICOM GTI in Belgium and GTI in the Netherlands) design, build and maintain installations for the industry, the buildings and services sector and for large infrastructure works. They also deliver the related services. FABRICOM employs 46 000 people. In 2004, FABRICOM has booked revenues amounting to € 5.7 billion, mainly in the Benelux area and in France, but also in numerous other European countries. FABRICOM is a subsidiary of SUEZ.

SUEZ (www.suez.com) is an international industrial and services Group, active in sustainable development, providing companies, municipalities, and individuals innovative solutions in Energy and the Environment. SUEZ is listed on the Euronext Paris, Euronext Brussels, Luxembourg, Zurich and New York Stock Exchanges and supports Paris as the site for the 2012 Olympic Games.

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