



Ondeo Industrial Solutions signs europe's largest water contract in petroleum industry

Press Release

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Ondeo Industrial Solutions has signed a 20-year contract for the Complete Water Management of the BP Grangemouth refining and petrochemicals complex in Scotland with total revenues of 120 M€.

Under this agreement, Ondeo Industrial Solutions UK Ltd will provide services to BP Grangemouth covering the areas of cooling water, process water and wastewater, including operations & maintenance, water supply management, optimisation and development projects for the entire site.

"We believe our agreement will play an important part in helping us build a sustainable, material and profitable business at Grangemouth. It will also bring benefits that assist us in achieving important environmental goals," said BP Grangemouth complex director Robin McGill.

Ondeo Industrial Solutions is committed to helping industrial users improve performance, control quality and better manage the industrial water cycle.

"This contract is one of the largest of its kind and demonstrates water management specialists can bring significant added value to customers wishing to concentrate on their core business. I am delighted with our most recent success which marks the start of a wider partnership with BP " said Catherine Ronge, Chief Operating Officer of Ondeo Industrial Solutions.

In the UK, Ondeo Industrial Solutions has a number of existing contracts with clients such as, BOC, Chevron Texaco, Scottish Courage Brewing and Bairds Malt, and has integrated management system accreditation under ISO9001:2000, ISO14001 and OHSAS 18001.

The Complete Water Management offer provides its customer with increased reliability and availability of its water services and sustainable environmental compliance by reducing water consumption of the site.

BP is the world's second largest oil company. It operates in 91 countries worldwide and has over 80,000 employees. The BP Grangemouth site is located approximately 35 km west of Edinburgh. The complex receives and processes 40% of the UK's daily crude oil production from the North Sea (up to one million barrels of oil per day) and is also a major Scottish port. The site currently employs over 1,700 people.

Ondeo Industrial Solutions, a subsidiary of SUEZ, is a leading provider of process and management improvements across the entire industrial water cycle. It operates and maintains over 200 industrial water treatment plants around the world. Ondeo Industrial Solutions has built more than 2,000 industrial wastewater treatment plants and more than 1,800 process water production plants.

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